**Pricing Guidelines for Non Clothing Items**

**Price your items to sell!**

As a consignor, we want you to get top dollar for your items, but we don’t want you to have many items left over after the sale, so price wisely. If you are donating your items, please allow the discount! Why ask $20 for something with No Discount, and then donate it if it doesn’t sell? It probably would have sold at $10 resulting in more $$ for you!

When pricing items think “what would I pay?”

**Here are some general pricing guidelines:**

 As a rule, toys and equipment sell best when priced at about 30 – 60% of lowest original retail value, depending on style, condition and features.  Unique, one-of-a-kind items can, however, go for a bit more.

**Remember:** attach your index card tag securely to each item with either a safety pin, zip ties or clear packaging tape and place a small piece of masking tape with your consignor number under each item. The more secure you make your items the better!  Batteries must be included, if necessary, and any small, loose parts should be attached securely in a plastic bag.

The following price ranges are only suggestions, based on what items have sold for in the past. You may need to price lower or higher than the suggested ranges, depending on condition, style and features.

 **Strollers:**

Umbrella ~ $5-14

Regular ~  $20-35

Double ~  $50-80+

Car seats ~  $25-35

Travel systems:  $50-80+

Booster seats:  $20-28

**Play yards:**

Pack ‘n’ Play ~  $20-35

Fold up playpen ~  $15-20

**Bouncers:**

Plain ~  $6-10

Battery operated ~  $10-12

**Walkers:**

Basic ~  $10-15

Fancier ~ $15-20

High Chairs:  $12-25+

**Swings:**

Wind-up ~  $10-15

Battery operated ~  $18-25

Open top -bat. oper. ~  $28-32

Exersaucers:  $15-28

**Backpack & Carriers:**

Basic “snugli” ~  $8-10

Framed pack ~  $18-24+

Jump ups:  $5-10+

Gates:  $5-10

Bath tubs:  $3-6

Bath rings ~  $3-5

Potty seats:  $4-6

Monitors: 1/3 to under ½ of retail

Diaper pails:  $4-6

Diaper genies ~  $5

**Play gyms:**

Basic ~  $4-8

Battery op ~  $10-12

Mobiles:  $6-8

“Boppy” pillows:  $5-10

**Furniture:**

Cribs ~ approx. 50%+ of retail depending on age, name brand, & condition  (no drop-side)

Changing tables ~  $20-28

**Toddler beds:**

Basic ~ $1o-18

Fancier models ~ $20-35

Jazzed up toddler beds ~ $50-80

Baby blankets/ crib sheets/ mattress pads sell for $2.

**BOOKS/GAMES/ PUZZLES**

Hardback books generally sell for about $1 – $3.  Groups of 2-5 books in a Ziploc bag or tied together with ribbon sell great and can be priced slightly higher.

Games generally sell for about $2 – $4, more depending on type of game and condition. Large floor puzzles for $3 – $4 depending on condition.

Wooden puzzles sell for more depending on size/condition/name brand.